

MEMORANDUM OF UNDERSTANDING

Jansons School of Business (JSB), Coimbatore
and
CIRCOR Flow Technologies India Pvt. Ltd., Coimbatore

1. Preamble

This Memorandum of Understanding (MoU) is made and entered into between **Jansons School of Business (JSB), Karumathampatti, Coimbatore – 641659**, a premier management institution committed to academic excellence, industry relevance, and the holistic development of future business leaders, and **CIRCOR Flow Technologies India Pvt. Ltd., located at SF No. 337/2, No. 15 Naranapuram Village, Thennampalayam to Annur Road, Ponnandampalayam, Coimbatore – 641659, India**, a leading organisation in flow control technologies.

Both institutions recognise the importance of strengthening industry–academia collaboration in order to bridge the gap between theoretical knowledge and practical industry exposure. Through this partnership, the parties seek to promote knowledge exchange, talent development, experiential learning, and collaborative initiatives that contribute to the professional growth of students and the organisational development of industry professionals.

This MoU reflects the mutual intent expressed during the Industry–Academic Collaboration meeting held on 06 February 2026, where both parties agreed to explore structured collaboration in areas such as leadership engagement, recruitment opportunities, internships, and customised certification programmes.

2. Objectives of the Collaboration

The primary objectives of this collaboration are:

- To facilitate knowledge exchange between academia and industry.
- To enhance student employability through practical exposure and internships.
- To enable training and skill development programmes for students and industry professionals.
- To promote joint initiatives such as leadership forums, certification programmes, and collaborative projects.
- To create opportunities for recruitment and talent development aligned with industry needs.

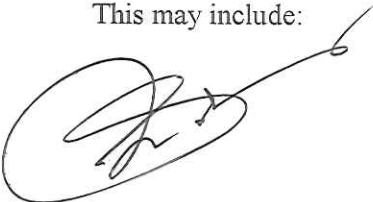
3. Areas of Collaboration

The collaboration will adopt a need-based approach focusing on the following key areas.

3.1 Knowledge Sharing Partnership

Both parties agree to collaborate in knowledge exchange initiatives that strengthen the academic–industry interface.

This may include:



Short-Term Initiatives

- Collaborative projects of 3–6 months' duration undertaken by students under the guidance of faculty and industry mentors.
- Case studies, applied research, and industry problem-solving assignments.

Long-Term Initiatives

- Periodic forums, seminars, and panel discussions on emerging industry trends.
- Industry–academia dialogue platforms such as C-Suite Connect programmes, enabling interaction between corporate leaders and students.
- Joint discussions on emerging technologies, management practices, and industry challenges.

These initiatives aim to enhance knowledge sharing and build sustainable intellectual partnerships between the two institutions.

3.2 Training and Guest Lectures

Both institutions agree to collaborate in conducting training programmes and knowledge sessions for mutual benefit.

This may include:

- Technical and non-technical training programmes delivered by experts from government bodies, industry, and academic institutions.
- Guest lectures by CIRCOR industry experts for students of Jansons School of Business on topics such as operations, finance, HR, marketing, supply chain management, leadership, and emerging technologies.
- Faculty-led sessions from JSB for CIRCOR employees on management and professional development topics.
- Joint development of short-term certification programmes, including specialised programmes for employees where appropriate.

3.3 Internship Opportunities

CIRCOR Flow Technologies India Pvt. Ltd. may offer internship opportunities to students of Jansons School of Business across relevant functional areas.

Key features include:

- Internship duration: Typically, 1–3 months, depending on project requirements.
- Students may work on identified projects or tasks across functions such as Marketing, Finance, Human Resources, Operations, or other relevant domains.
- Internships will provide hands-on industry exposure, enabling students to apply classroom learning to real-world business challenges.
- The roles, expectations, and evaluation criteria for internships will be mutually agreed upon and formally communicated before the commencement of each internship cycle.



3.4 Intellectual Property

All work product, deliverables, reports, designs, data analyses, and other materials created by students or faculty in the course of internships, case studies, applied research, or collaborative projects under this MoU shall be the exclusive property of CIRCOR Flow Technologies India Pvt. Ltd., subject to JSB and the relevant student retaining a limited right to reference such work for academic purposes only, with CIRCOR's prior written consent where proprietary details would be disclosed.

4. Recruitment Opportunities

Both parties may explore opportunities to recruit management trainees and graduates from JSB, subject to the requirements of CIRCOR Flow Technologies India Pvt. Ltd.

The eligibility criteria, terms, and recruitment process will be defined and communicated by the company in accordance with its internal policies.

5. Roles and Responsibilities

Jansons School of Business (JSB)

JSB shall:

- Facilitate academic support and coordination for collaborative activities.
- Nominate faculty coordinators for managing partnership initiatives.
- Identify and recommend suitable students for internships, projects, and recruitment opportunities.
- Organise academic events, guest lectures, and collaborative forums.
- Ensure that each student undertaking an internship or project with CIRCOR executes the required confidentiality undertaking and intellectual property assignment prior to commencement, and holds adequate personal accident and medical insurance for the duration of the placement.

CIRCOR Flow Technologies India Pvt. Ltd.

CIRCOR shall:

- Provide industry insights and expertise through guest lectures and mentorship.
- Offer internship opportunities and project-based learning experiences where feasible.
- Participate in leadership forums and industry engagement initiatives.
- Share information regarding recruitment opportunities and relevant eligibility criteria.

6. Coordination and Implementation

Both parties shall designate **representatives or coordinators** to ensure effective planning, implementation, and monitoring of collaborative activities.

Regular interactions may be held to review progress and identify new areas for collaboration.

7. Duration of the MoU

This MoU shall remain valid for a period of five (5) years from the date of signing and may be renewed by mutual consent of both parties.

8. Confidentiality

Both institutions agree to maintain confidentiality regarding any proprietary or sensitive information shared during the course of collaboration unless otherwise agreed in writing.

Both institutions agree to maintain confidentiality regarding any proprietary, technical, commercial, or sensitive information shared during the course of collaboration, unless otherwise agreed in writing. JSB

shall procure that each student and faculty member granted access to CIRCOR's premises, data, or business information executes an individual confidentiality undertaking in a form acceptable to CIRCOR prior to such access being granted. The confidentiality obligations under this Clause 8 shall survive termination or expiry of this MoU for a period of five (5) years.

9. Amendment

This MoU may be modified or amended at any time through mutual written consent of both parties.

10. Termination

Either party may terminate this MoU by providing three months' written notice to the other party. Any ongoing programmes or projects shall be allowed to conclude in a mutually agreeable manner.

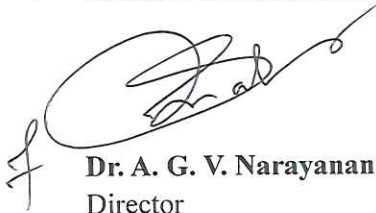
11. Non-Binding Clause

This MoU represents the intent of collaboration between the two institutions and does not constitute a legally binding agreement unless specified through separate formal agreements for specific programmes or projects.

12. Signatories

In witness whereof, the representatives of the respective institutions have signed this Memorandum of Understanding.

For Jansons School of Business (JSB)



Dr. A. G. V. Narayanan
Director

Jansons School of Business
Coimbatore



For CIRCOR Flow Technologies India



Arumugam Singaram
Managing Director

CIRCOR Flow Technologies India Private Limited
Coimbatore



In the presence of



Dr. Devi Premnath
Professor & Head – Academic Collaboration
Jansons School of Business
Coimbatore



Sonnet Xavier
IIP – Lead / Project Manager (Navy)
CIRCOR Flow Technologies India Private Limited
Coimbatore

Date: 07/09/26

Place: Coimbatore